

The Arc[™]
Chester County

Thank you for
Achieving with *Us*.

2014-2015 ANNUAL REPORT

Message from the President

It is with great pleasure that I share with you the details of The Arc of Chester County's successful fiscal year 2014-2015 and express our appreciation and gratitude for your generosity and support. I am very pleased to share with you that the organization has continued its strong history of ending the fiscal year responsibly. Your contributions, time and talent as volunteers, and your support of our accomplishments are truly changing lives of individuals with disabilities and their families and caregivers. We have indeed together, achieved success!

We are so grateful to all the generous individuals, corporations, foundations, community groups, staff, and volunteers that have touched the lives of 3,000 individuals and their families, by supporting our quality programs and services provided by our dedicated staff at The Arc. Because of your commitment to individuals with disabilities, we are able to continue to offer and provide much needed programs and services and give individuals with disabilities the best chance at a quality of life.

As my term as President comes to a close in June 2015, I'd like to thank all of you for giving me the opportunity to serve, to be a part of this wonderful and caring organization and to be a member of the Arc Community. The Arc has given more to me than I can ever hope to return.



Thank you, for
achieving with us!!

Sincerely,


Jessica Straghan

All Because of You...

Regardless of their size or method, every gift is important to The Arc of Chester County.

Please visit:
arcofchestercounty.org/annual-report



BOARD OF DIRECTORS



VOLUNTEERS



DONORS

Your Commitment in Action

The Arc of Chester County advocates, educates and provides services to empower individuals of all abilities and their families have the best chance at a quality of life.



FAMILY SUPPORT

200
RECREATION
PARTICIPANTS

125
HOME
PARTICIPANTS

320
AGENCY WITH
CHOICE PARTICIPANTS



EARLY LEARNING

15
ABLE
PARTICIPANTS

189
HOME
PARTICIPANTS



ADVOCACY

298
ONE-ON-ONE ADVOCACY
PARTICIPANTS

447
ADVOCACY TRAINING
PARTICIPANTS



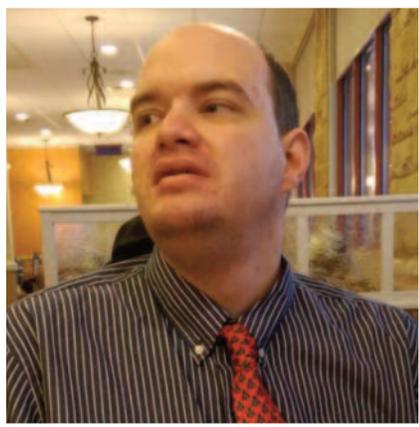
EMPLOYMENT

54
NEW JOB
PLACEMENTS IN 2015

98%
JOB RETENTION
RATE

To view all program numbers, visit: arcofchestercounty.org/annual-report

FAMILY SUPPORT: Meet Justin



Justin, age 31, was diagnosed with a challenging autism spectrum disorder before age of three. After graduating from a school program, Justin transitioned into a group home full-time with assistance from The Arc's Behavior Support Services to meet his unique communication and behavioral needs. He now lives in a residential placement and works in a prevocational program in his community.

Since sudden change is difficult for Justin, his parents had concerns about how the transition from a school setting to a group living arrangement and a job would affect Justin.

Through the support of his family and The Arc's Systems

Advocacy and Behavior Support Services, Justin made a successful transition and enjoys living with his housemates and attending work regularly.

Justin has an outstanding memory that assists him on the job. Justin has overcome some of the challenges individuals with autism face in certain job areas. His proficiency in completing various tasks at his job has afforded him the ability to work much faster than most of his peers.

The best way to support Justin involves communicating when and where things will happen. Justin prefers when everyday events happen on a regular schedule, which they seldom do! His anxiety escalates rapidly when it involves abrupt changes in his ability to access basic needs such as eating, sleeping and watching television. The Arc's Behavior Support Specialist and his family frequently use social stories, which break down events and help Justin prepare for changes in his routine. Through the use of social stories and staff training, Justin now manages much better in life areas and in the community due to his ability to review outcomes for situations that used to be considered "unpredictable." With family and an Arc Advocate, and a team of supportive helping professionals in Justin's life, he is able to continue to grow as an individual and to advocate for himself.

One trait that Justin's family and staff rely on is his wonderful sense of humor. He appreciates every kind gesture and gets great joy from meeting new people, always remembering their names. Some of Justin's favorite activities include swimming in his family's pool, dining out with friends and going to the movies. Justin is a big Leonardo DiCaprio fan but also thinks Hitchcock's North by Northwest is hysterical. Justin spends much of his time with jigsaw puzzles, completing 1,000 piece puzzles from the inside out in mere hours without even reviewing the box!

To read stories of success, please visit: arcofchestercounty.org/annual-report

EARLY LEARNING: Meet Jake



Jake LeSage brings his bright smile and excitement to The Arc's preschool every day. At age 4, Jake attended preschool for the first time. Jake's parents were unsure as to whether Jake would be able to attend preschool given his medically complex seizure disorder. After many years of meeting Jake's needs at home, his parents were very nervous about being apart from him, even for just five hours-the length of the preschool day. Still skeptical, but at the suggestion of their Early Interventionist, Jake's mother decided to visit The Arc's preschool - first coming by herself to see if it was a good fit and a second time with Jake and his nurses, specifically so she could

actually see him in the preschool environment versus trying to imagine what it would be like for Jake. It was difficult to imagine Jake not being at home and she hoped this approach would help her and her husband make this difficult decision easier. After the two visits, Jake's parents realized Jake was missing out on the preschool experience, making friends, and that he needed a life outside of his home and his siblings. Last summer, Jake started in The Arc's preschool and his parents could not be more confident and happy with their decision. Jake is making remarkable progress, developing social skills, is more receptive to his therapies and is establishing a daily routine. "The teachers have taken Jake under their wing and adapted so many things for him to be able to better access his needs independently," says Jake's mom. One of Jake's nurses, Barbara Loynds, who comes to school with Jake, knew how hard it was for Jake's family to make the decision to send him to preschool. She has already seen how much of a difference it has made for Jake. "It has been a 360 degree change for him. He is so happy, outgoing, and loves being in preschool. It is such a welcoming environment and we feel like it is more of a home, it's like family here." said Jake's nurse. Recently, on her way to drop Jake's siblings off to school, Jake's mother and siblings stopped at The Arc to drop off Jake's lunch he had forgotten. Jake's siblings had the chance to stop in and see him in his new school. Jake was participating in music therapy so they sat down and joined him. "It was a wonderful experience for all of us. His siblings got to be part of, and feel great about, Jake's day. The family-centered approach has helped not only Jake, but his two big brothers, little sister and his parents create a family routine. Most of all, Jake is non-verbal, but since starting preschool, has become very expressive. We are sharing so many meaningful moments."

The Year in Review



of every dollar directed to programs:
 Direct Services: 91.5%
 Fundraising: 1.7%
 Management: 6.8%



of survey respondents would recommend The Arc of Chester County to a close friends and were satisfied with the programs and services that we provide



Total volunteer hours donated by 547 volunteers last year



Increase in individuals served from prior fiscal year

Financial Review for Fiscal Year Ending June 30, 2015

REVENUE

Government Payors\$10,439,390
 Contributions\$448,920
 Program Fees\$167,174
 Investment Income\$2,624

EXPENSES

Personnel\$8,252,031
 Administration.....\$853,482
 Operating.....\$478,992
 Housing Program Expense\$562,170

Client Transportation ..\$119,958
 Occupancy\$223,706
 Vendor Services\$492,528
 Communications\$92,799
 Other\$27,300

THE ARC OF CHESTER COUNTY

STATEMENT OF ACTIVITIES

Year ended June 30, 2015 with comparative totals for 2014

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Totals</u>	
				<u>2015</u>	<u>2014</u>
REVENUE AND SUPPORT					
Support					
Contributions	\$ 240,169	\$ 15,000	\$ -	\$ 255,169	\$ 469,255
Fundraising events	77,902	-	-	77,902	58,401
Candy, net	-	-	-	-	818
United Way	115,762	-	-	115,762	125,956
Miscellaneous income	87	-	-	87	111
	<u>433,920</u>	<u>15,000</u>	<u>-</u>	<u>448,920</u>	<u>654,541</u>
Fee for service					
PA DHS / Chester County	8,209,514	-	-	8,209,514	7,638,493
PA DHS / Chester County vendor services	502,724	-	-	502,724	278,134
Office of Vocational Rehabilitation	167,217	-	-	167,217	171,840
Transportation	339,429	-	-	339,429	326,879
I.U. Chester County	485,320	-	-	485,320	846,109
Housing Income	629,192	-	-	629,192	591,965
Montgomery County I.U.	105,994	-	-	105,994	40,528
	<u>10,439,390</u>	<u>-</u>	<u>-</u>	<u>10,439,390</u>	<u>9,893,948</u>
Other revenue					
Program service fees	167,174	-	-	167,174	160,518
Investment income	1,259	-	1,365	2,624	10,483
	<u>168,433</u>	<u>-</u>	<u>1,365</u>	<u>169,798</u>	<u>171,001</u>
Total revenue and support	<u>11,041,743</u>	<u>15,000</u>	<u>1,365</u>	<u>11,058,108</u>	<u>10,719,490</u>
EXPENSES					
Program services					
Family support services	1,513,336	-	-	1,513,336	1,511,991
Children's early learning services	1,166,502	-	-	1,166,502	1,617,947
CES	267,246	-	-	267,246	276,383
Advocacy	211,688	-	-	211,688	196,109
Agency with choice and vendor services	6,642,051	-	-	6,642,051	5,762,462
Transportation	315,400	-	-	315,400	318,094
Supporting services					
General and administrative	758,389	-	-	758,389	718,693
Fundraising	228,354	-	-	228,354	179,127
Total expenses	<u>11,102,966</u>	<u>-</u>	<u>-</u>	<u>11,102,966</u>	<u>10,580,806</u>
CHANGE IN NET ASSETS	<u>(61,223)</u>	<u>15,000</u>	<u>1,365</u>	<u>(44,858)</u>	<u>138,684</u>
NET ASSETS					
Beginning of year	<u>3,133,952</u>	<u>-</u>	<u>12,859</u>	<u>3,146,811</u>	<u>3,008,127</u>
End of year	<u>\$ 3,072,729</u>	<u>\$ 15,000</u>	<u>\$ 14,224</u>	<u>\$ 3,101,953</u>	<u>\$ 3,146,811</u>



*To learn more about legacy gifting, please visit:
arcofchestercounty.org/annual-report

Invest in the Arc

With your gift, The Arc of Chester County will continue our work to protect the rights of people with disabilities and support their full inclusion and participation in the community.

All gifts are important to The Arc of Chester County, regardless of their size or method.

Make an outright gift using cash, check or credit card. You can see the results of your generosity immediately. Recurring giving options are available.

Make an online donation through our secure website.

Ask your employer for a matching gift to increase your contribution.

Make a workplace donation to The United Way.

Undesignated gifts allow The Arc to invest in the programs which have the most need. If you have a personal connection to a certain program, gifts may be restricted to that program or service.

Remember The Arc with a gift of stock which may benefit the donor as well as The Arc.

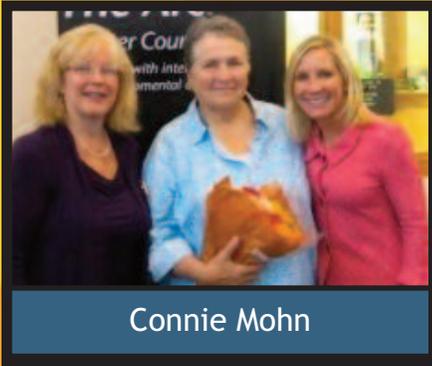
Consider leaving a legacy gift* to The Arc:

- To help sustain The Arc for the needs of the future, think about leaving The Arc in your will.
- You can designate The Arc as the beneficiary of a life insurance policy or retirement assets.
- Consider a life income gift such as a charitable remainder trust. Such a gift will allow you to benefit The Arc while providing you with tax savings and income for you or someone you love.

DONATE NOW

Annual Arc Awards 2016

Each year The Arc of Chester County is pleased to honor local businesses, donors, volunteers, and other friends who have made a difference in the lives of people with disabilities in Chester County.



Connie Mohn

PRESIDENTS AWARD



Kmart of West Chester

EMPLOYER OF THE YEAR



Harriet & June

VOLUNTEER OF THE YEAR

For details, please visit: arcofchestercounty.org/annual-report

2014 - 2015 Board of Directors

OFFICERS

Jessica Straghan - President
 David G. Lee - First Vice President
 Paul Cardell - Second Vice President
 Rae D. Marsden - Treasurer
 Jessica Cicali - Secretary
 Tom Beckett - Past President
 Jeanne Meikrantz - Executive Director, ex officio

DIRECTORS

Dan Dwyer
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 Joseph Kelleher
 Adam Lamb
 Matthew C. Lewis
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 Stephen Potts
 Patrick Sullivan
 Anne G. Webster

2015 - 2016 Board of Directors

Officers: President - David G. Lee • 1st Vice President - Paul Cardell • 2nd Vice President - Steven Potts
 Secretary - Dan Dwyer • Treasurer - Tom Beckett • Past President - Jessica Straghan

Directors: Jessica Cicali • Donald Faix • Matthew Holliday • Joyceann Husted • Joseph Kelleher
 Amy Koegler • Adam Lamb • Matthew C. Lewis • Rae D. Marsden • Ryan McAleese



The mission of The Arc of Chester County is to advocate, educate and provide services to empower individuals with disabilities and their families to enhance the quality of their lives.

The official registration and financial information for The Arc of Chester County may be obtained from the Pennsylvania Department of State by calling toll-free within Pennsylvania 1-800-732-0999.

Registration does not imply endorsement. The Arc of Chester County is a 501(c)(3) nonprofit organization - contributions to which are tax deductible to the fullest extent permitted by law.

Affiliated with the United Way, The Arc of Pennsylvania, and The Arc of the United States.



United Way of Southeastern Pennsylvania Community Partner